



## DAVID MISKIMIN - THE DIRECTORS COACH

David is an accredited coach, consultant and trainer with extensive coaching experience of working at CEO/Senior Executive level across a wide range of industries, both in the UK and internationally. This gives him the ability to view issues from many perspectives, to understand his clients' situations and work with them to clarify purpose, direction and action. His passion is getting the best out of individuals, pairs and groups/teams – achieved by transforming talent into performance. His executive and corporate coaching and training expertise is in 1:1, pairs, group/team development, career & talent management including transition, understanding & influencing stakeholders, ethics in the workplace, and scenario & strategic planning

David clients are wide spread – throughout the UK and across Europe, Asia, Australia, and North America. His work covers public, private and third sectors. They include Greenpeace International, NorthgateArinso, NHS, Seco Tools, EBRD, Iceland Foods, The Children's Society and Carphone Warehouse. He is a Member of the European Coaching Institute, Association for Coaching, and CIPD - the UK people management body.

He co-authored [The Coaching Parent](#) book combining his coaching experiences from corporate life and parenting.

*"The Group would like to thank you very much for your guidance and support throughout this process. Your input has been invaluable in ensuring we remain motivated and on track. We all feel that we've achieved a great deal in spite of our different backgrounds, experiences and work constraints – this is in no small part due to your professionalism and thorough knowledge of coaching and facilitation methods".*

### **Employee Group, European Financial Services Organisation**

*"David has had a fundamental impact on the business and its key personnel. Initially working with the top team on a one to one basis he brought each individual's personal goals and motivators into clear view. He then worked with the team as a new strategic plan was developed. The outcome was a clear set of objectives and a focus on what was going to have a real impact on the business. Pet projects were axed if they didn't make commercial sense, responsibilities were delegated and steps put in place to communicate the new vision to the whole organisation. His ability to handle the business aspects and personal ambitions / motivators of the key players was excellent.*

*We have dealt with many consultants in our time, some very good, but I can say that David Miskimin has had the most positive impact by far.*

*The result – a 50% increase in turnover and our best year ever. From being a player in the UK market we are well on the way to becoming the global niche specialist in our field. Focus is still key – the range of opportunities available is so great that the initial strategic ground work has proved invaluable time and again in guiding our decisions".*

### **CEO, Global Software and Services Company**

*"David is an exceptional listener. He is quick, confident and calm. He has earned my admiration. David is an excellent coach made even stronger by the integrity of his character. His attitude and working practices are an example and something to aspire to in their own right".*

### **Managing Director, Media Sector**